



# GUILFORD TECHNICAL COMMUNITY COLLEGE

## REAL ESTATE COURSES – FALL 2009

### Real Estate Math

The primary objectives of this course are to (1) provide you with the necessary skills to apply math in the real estate setting, and (2) to assist in preparing you for enrolling in the real estate Broker Pre-Licensing course. The real estate math course provides basic instruction in mathematics applicable to real estate situations. Topics include: finance calculations, interest, debt service, profit, loss, closing statements, property taxes, loan underwriting, appraisal calculations, and area computations. Upon completion, you should be able to demonstrate proficiency in applied real estate mathematics. **This course is NOT a prerequisite but is extremely beneficial as a precursor to the Broker Pre-Licensing course, especially if math is not your strength.** Textbook required and must be purchased from the campus bookstore where the course will be taught PRIOR to class. Note to students: **It is recommended to take the Math class BEFORE taking the Broker Pre-Licensing class and NOT recommended to take them simultaneously.** **This course costs \$128.**

MAT-3713R-307	Wednesdays	Sept 16 – Nov 18	6:00 pm – 9:00 pm	Jamestown Campus Applied Tech Bldg. Room 252
			<b>Instructor:</b>	<b>Marcus Washington</b>

### BROKER PRE-LICENSING

This is the required course you need in preparation to become a “provisional broker”. This course covers basic real estate principles and practices, including real estate law, contracts, brokerage practices, financing, closing, valuation, fair housing, property management, taxation, and mathematics as well as other related topics. To qualify for the IN-CLASS final exam, students MUST have a combined average score of 80% on the three mini-exams given during class. They can then take the final exam, and if they pass this, they are eligible to take the North Carolina Real Estate Commission exam that is required to become a licensed real estate broker. **This course is 82 hours in length and costs \$183.** **There are additional fees for textbook and materials, which must be purchased from the bookstore located on the campus where your class is being taught.** **NOTE TO STUDENTS: PLEASE HAVE READ CHAPTERS 1 & 2 PRIOR TO ATTENDING THE 1<sup>ST</sup> CLASS.**

RLS-3700-301	Tues, Thur	Sept 10 – Dec 10 <b>No Class on 9/17, 10/13 &amp; 11/26</b>	8:30 am – 12:00 pm	Jamestown Campus Comm. Training Ctr. Room 115
			<b>Instructor:</b>	<b>Gloria Muir</b>
RLS-3700-302	Tues, Thur	Sept 10 – Dec 10 <b>No Class on 9/17, 10/13 &amp; 11/26</b>	6:00 pm – 9:30 pm	Jamestown Campus Comm. Training Ctr. Room 115
			<b>Instructor:</b>	<b>Gloria Muir</b>
RLS-3700-303	Mon, Wed	Sept 9 – Dec 9 <b>No class on 9/16, 10/12 &amp; 11/25</b>	6:00 pm – 9:30 pm	Greensboro Campus Con. Ed. Center Bldg. Room 152



point varies from class to class. **To request a refund, please call Amy Leonard at (336) 334-4822 ext. 2336.** If a class is cancelled or full, GTCC will automatically process a full refund. Refunds are processed on a monthly basis. The College refund policy is established by state legislative action and is subject to change without prior notice to students.

**FOR MORE INFORMATION, CALL (336) 454-1126 ext. 2336 OR (336) 334-4822 ext. 2336**